

## Consultant Lobbyist Registration - Notice of Change

### CL-12263-04 - Notice of Change

Status  
**Active**

#### Registration Information

|                             |                     |
|-----------------------------|---------------------|
| <b>Type of Lobbyist</b>     | Consultant Lobbyist |
| <b>Registration Number</b>  | CL-12263-04         |
| <b>Type of Registration</b> | Notice of Change    |
| <b>Submission Date</b>      | 25-Aug-2021         |
| <b>Official Filing Date</b> | 25-Aug-2021         |

#### Designated Filer Information

|                              |                          |
|------------------------------|--------------------------|
| <b>Organization Name</b>     | Rubicon Strategy Inc     |
| <b>Designated Filer Name</b> | Andrew Balfour           |
| <b>Position Title</b>        | Managing Partner         |
| <b>Business Address:</b>     |                          |
| <b>Street</b>                | Suite 701, 65 Queen St W |
| <b>City</b>                  | Toronto                  |
| <b>Province</b>              | Ontario                  |
| <b>Postal Code</b>           | M5H 2M5                  |

### Consultant Lobbyist Information

#### Current Lobbyist Information

**Please state the name of each individual consultant lobbyist in your organization who is or will be engaged in lobbying with respect to this client undertaking.**

| <b>Name</b>    | <b>Position</b>            |
|----------------|----------------------------|
| Andrew Balfour | Managing Partner           |
| Fadi El Masry  | Senior Consultant          |
| Tim Smitheman  | Vice President             |
| Shae McGlynn   | Director of Public Affairs |
| Mike Coates    | Executive Chairman         |

#### Former Lobbyist Information

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Please state the name of any individual who was named previously as a current consultant lobbyist for this client undertaking but who since has ceased to be engaged in lobbying with respect to it.

Name

Position

### Former Public Office Holders

Has any individual consultant lobbyist named in this return become a "former public office holder" within the previous two (2) years?

No

### Lobbying MLAs, Executive Council and/or their Staff

Have any consultant lobbyists named in the return lobbied, or do any of them expect to lobby, during the relevant period any MLA or any individual on an MLA's staff?

No

Have any consultant lobbyists named in the return lobbied, or do any of them expect to lobby, during the relevant period any member of the Executive Council (includes all Ministers, Associate Ministers and the Premier) or any individual on the staff of a member of the Executive Council?

Yes

### Contract for Providing Paid Advice

Does any lobbyist named in the return hold a contract for providing paid advice to a department or a prescribed Provincial entity?

No

Does any person associated with a lobbyist named in the return hold a contract for providing paid advice to a department or a prescribed Provincial entity?

No

## Client Information

### Client Information

Client name (legal name and, if applicable, business operating name): CNOOC Petroleum North America ULC

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|                          |   |
|--------------------------|---|
| <b>Street / PO Box</b>   | Suite 2300, 500 Centre St. S.E.   |
| <b>City</b>              | Calgary   |
| <b>Province / State</b>  | Alberta   |
| <b>Postal / ZIP Code</b> | T2G 1A6   |
| <b>Website address:</b>  | <a href="https://cnoocinternational.com/">https://cnoocinternational.com/</a> |

### Parent Corporations and Subsidiaries

**If your client is a corporation, does it have any subsidiaries that have a direct interest in the outcome of the lobbying activities?** Yes

| <b>Name of subsidiary</b>   | <b>Business address</b>                                       |
|---|---|
| Wascana Energy 2001 Ltd.  | Suite 2300, 500 Centre St. S.E. Calgary, AB T2G 1A6<br>Canada |
| CNOOC Petroleum North America ULC Suite 2300, 500<br>Centre St. S.E. Calgary, AB T2G 1A6 Canada | Suite 2300, 500 Centre St. S.E. Calgary, AB T2G 1A6<br>Canada |
| CNOOC Canada Energy Ltd.  | Suite 2300, 500 Centre St. S.E. Calgary, AB T2G 1A6<br>Canada |

**If your client is a corporation, is it a subsidiary of any other corporation(s)?**  
Yes

| <b>Name of parent corporation</b> | <b>Business address</b>   |
|-----------------------------------|---|
| CNOOC Limited                     | No. 25 Chaoyangmenbei Daije Dongcheng District Beijing<br>P.R. 100010 China               |
| CNOOC International Limited       | CNOOC Plaza No.6 Dongzhimenwaixiao Street<br>Dongcheng District Beijing P.R. 100027 China |

### Coalition

**Is your client a coalition?**

No

### Controls / Directs Interests

**Does any individual or organization that controls or directs the client's activities have a direct interest in the outcome of the lobbying activities on behalf of the client?**

Yes

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| Name of individual or organization | Address   |
|------------------------------------|---|
| CNOOC International Limited        | CNOOC Plaza No.6 Dongzhimenwaixiao Street<br>Dongcheng District Beijing P.R. 100027 China |
| CNOOC Limited                      | No. 25 Chaoyangmenbei Daije Dongcheng District Beijing<br>P.R. 100010 China               |

### Funding of Lobbying Activities

**Has any individual or organization contributed, during the individual's or organization's financial year that preceded this filing, \$1,000 or more towards the lobbying activities on behalf of the client?**

No

### Government Funding

**Has the client received any funding from any government, government agency or prescribed Provincial entity within the last 12 months?**

Yes

| Full name of government, government agency or prescribed Provincial entity (no acronyms) | Enter amount (numbers only) |
|--|-----------------------------|
| Alberta Innovates  | \$332,210.00                |
| Natural Sciences and Engineering Research Council (NSERC)                                | \$1,390,642.00              |
| Alberta Environment & Parks (Oil Sands Innovation Fund)                                  | \$9,870,905.00              |
| Government of Canada   | \$14,776,306.80             |
| Alberta Government Climate Change Division   | \$9,870,905.00              |

**Has the client requested any funding from any government, government agency or prescribed Provincial entity within the last 12 months?**

Yes

| Full name of government, government agency or prescribed Provincial entity (no acronyms) | Enter amount (numbers only) |
|--|-----------------------------|
| Alberta Environment & Parks (Oil Sands Innovation Fund)                                  | \$9,870,905.00              |
| Natural Sciences and Engineering Research Council (NSERC)                                | \$753,000.00                |

## Lobbying Activity

Relevant Period

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An undertaking is an agreement entered into by a consultant lobbyist for the consultant lobbyist to lobby on behalf of a client. The undertaking can be written or oral. The undertaking entry date is the date that the consultant lobbyist entered into the undertaking. The undertaking entry date is not determined by when the lobbying activities contemplated by the undertaking actually begin or by when the consultant lobbyist submits its registration to the Alberta Lobbyist Registry.

Undertaking Entry Date (DD-MMM-YYYY) 09-Mar-2021  
Undertaking End Date (DD-MMM-YYYY) 31-Jan-2022

### Subject Matters

| Subject Matter | Who is Being Lobbied?                           | Subject Matter Details  |
|----------------|---|---|
| Energy         | Alberta Energy<br>Alberta Environment and Parks | <b>Program or Policy: Economic Policy</b><br>Discuss government policies related to overall economic competitiveness of existing and potential company investments in Alberta, including, but not limited to, cumulative impacts of fiscal measures, environmental initiatives and differentials/market access. |

### Communication Techniques

Please specify all communication techniques that have been or will be used.

Arranging one or more meetings, Informal communications, Meetings, Presentations, Telephone Calls, Written communication whether in hard copy or electronic format

### Additional Information (Optional)

Please provide any additional information which you feel was not covered elsewhere in this registration (optional). Information provided is included in the published registration.

## Declaration

### Declaration and Certification

I declare that (select only one)

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- No lobbyist named in the return holds a contract for providing paid advice to a department or prescribed Provincial entity.

### I further declare that (select one for each statement):

Every lobbyist named in the return, and to my knowledge after reasonable inquiry, every person associated with those lobbyists, are not in contravention of section 6 of the *Lobbyists Act* (contracting prohibitions)

- I Declare

Every lobbyist named in the return, and to my knowledge after reasonable inquiry, every person associated with those lobbyists, are not in contravention of section 6.1 of the *Lobbyists Act* (prohibition on contingent payment)

- I Declare

Every lobbyist named in the return, and to my knowledge after reasonable inquiry, every person associated with those lobbyists, are not in contravention of section 6.2 of the *Lobbyists Act* (prohibited gifts)

- I Declare

I certify that to the best of my knowledge and belief the information contained in this return is true.

**Designated Filer (DF) Name**

Andrew Balfour